

1 on pulse and systolic blood pressure. Most
2 of the studies only reported data on the
3 means for pulse and systolic blood pressure
4 and did not report individual patient data.

5 In the 10 studies that reported
6 data for pulse, seven studies showed no
7 statistically significant or clinically
8 relevant difference between phenylephrine 10
9 milligrams and placebo. In one study, there
10 was a mean decrease in pulse of two beats per
11 minute in phenylephrine treated subjects, in
12 two studies; there was a mean increase in
13 pulse between about two and eight beats per
14 minute in the phenylephrine treated subjects.

15 In the 11 studies that reported
16 data for systolic blood pressure, 9 studies
17 showed no statistically significant or
18 clinically relevant difference between
19 phenylephrine 10 milligrams and placebo. In
20 one study, there was a mean decrease in
21 systolic blood pressure, and in another
22 study, there was a mean increase in systolic

1 blood pressure in the phenylephrine treated
2 subjects. Importantly, the mean increase or
3 the mean decrease was not greater than three
4 millimeters of mercury.

5 With respect to vital signs, in
6 most studies, there was no difference in
7 pulse or systolic blood pressure between
8 phenylephrine 10 milligrams and placebo.
9 When there were differences, the changes from
10 baseline were inconsistent, were minimal, and
11 were unlikely clinically significant.

12 I would now like to turn your
13 attention to the clinical trials safety data
14 from post-marketing safety databases. All
15 spontaneously reported adverse events in the
16 United States that were coded as serious from
17 the post-marketing safety databases of
18 individual companies participating in the
19 phenylephrine task group were provided to,
20 and reviewed by toxicologists at the Rocky
21 Mountain Poison and Drug Center.

22 The combined post-marketing safety

1 database includes companies distributing
2 approximately 76 percent of all
3 over-the-counter phenylephrine containing
4 single ingredient medicines in the United
5 States. This represents about 280 million
6 dosages distributed between -- since 2005.

7 The analysis found that serious
8 adverse events with over-the-counter single
9 ingredient phenylephrine containing medicines
10 are very rare. The reporting rate for
11 reports coded as serious was 0.15 reports per
12 1 million doses distributed. Dr. Richard
13 Dart, a medical toxicologist and director of
14 the Rocky Mountain Poison and Drug Center is
15 here today so he can answer any questions
16 that you have with respect to their analysis.

17 In summary, reported adverse events
18 in placebo- controlled trials occurred at a
19 similar rate between phenylephrine 10
20 milligrams and placebo. With phenylephrine
21 10 milligrams, there was no clear pattern of
22 pulse and blood pressure changes. When

1 changes occur, they are inconsistent, small,
2 and unlikely clinically significant.

3 Based upon available data, it
4 appears that events may be dose related. The
5 findings from the review of spontaneous
6 reported adverse events from the combined
7 post-marketing safety databases of the
8 majority of companies distributing
9 over-the-counter oral phenylephrine in the
10 United States, is consistent with the FDA's
11 conclusion that there are no significant
12 safety concerns with oral phenylephrine.

13 Overall, given that there is more
14 available data with phenylephrine 10
15 milligrams compared to 25 milligrams, in both
16 clinical trials and post-marketing safety
17 databases, moving to a 25 milligram dose at
18 this time does not appear to be warranted.
19 The currently available dose of
20 phenylephrine, 10 milligrams, is well
21 tolerated and appropriate for
22 over-the-counter use.

1 I would now like to introduce Dr.
2 Cathy Gelotte, who will discuss pharmacology
3 and the pharmacokinetics of phenylephrine.
4 Thank you.

5 MS. GELOTTE: Good morning, I'm
6 Cathy Gelotte, senior director of clinical
7 pharmacology at McNeil Consumer Healthcare.
8 I will briefly highlight the pharmacology and
9 pharmacokinetics of phenylephrine that
10 support the following key points.

11 The first is that phenylephrine is
12 a selective and potent alpha-1 adrenergic
13 receptor agonist that causes vasoconstriction
14 in the nasal mucosa leading to decongestion.
15 After oral absorption, phenylephrine rapidly
16 distributes out of the blood, into tissues
17 and the site of action. Phenylephrine's
18 pharmacokinetic profile supports the current
19 OTC dosing regimen of 10 milligrams every
20 four hours. And finally, the temporal
21 relationship between plasma concentration and
22 effect shows a classical lag time.

1 Doses of phenylephrine are well
2 absorbed orally, but phenylephrine has low
3 systematic availability due to extensive
4 first-pass metabolism. It is markedly
5 conjugated with sulfate in the intestinal
6 wall. The absolute bioavailability of the
7 drug may be estimated from the ratio of the
8 area under the curve, when administered as an
9 oral dose to area under the curve when
10 administered as an IV dose.

11 We are aware of only one published
12 study by Hengstmann and Goronzy in which the
13 absolute bioavailability of 1 milligram of
14 phenylephrine was estimated at 38 percent
15 using a radio label technique. However, this
16 estimate has not been confirmed with
17 contemporary assay methods, which measure the
18 unchanged parent phenylephrine directly.

19 I'd like to clarify what you heard
20 earlier today about estimating
21 bioavailability based on the ratio of the
22 parent phenylephrine to total phenylephrine

1 derived from cleaved metabolites. This ratio
2 was not valid because total phenylephrine is
3 a surrogate for the conjugates and we don't
4 know their distribution of volume.

5 Absolute bioavailability should be
6 estimated as the ratio of the parent drug
7 concentration from an oral to IV dose.
8 Nevertheless, oral bioavailability is not a
9 surrogate for relative drug efficacy and it
10 is inappropriate to compare the
11 bioavailability among drugs. Comparative
12 efficacy depends on other important factors,
13 including relative potency, drug
14 concentrations at the target site and
15 receptor affinities.

16 It is noteworthy that there are a
17 number of effective drugs on the market with
18 oral bioavailability less than 40 percent.
19 As you can see, lovastatin's bioavailability
20 is less than 5 percent but its efficacy is
21 well known. At least one example listed
22 here, chlorpheniramine is a systemically

1 active OTC ingredient.

2 Contemporary assay methods that
3 measure plasma concentrations of unchanged
4 parent phenylephrine are commercially
5 available or have been published recently in
6 the literature. Using liquid chromatography
7 with mass spectrometry, the lower limits for
8 these assays are 10 or 50 picograms per
9 milliliter.

10 As we heard earlier today, some
11 published pharmacokinetic studies report
12 higher total phenylephrine concentrations in
13 the nanogram per milliliter range, because
14 older assays did not have the sensitivity to
15 measure picogram concentrations of unchanged
16 phenylephrine. Instead, plasma samples were
17 digested with enzymes to cleave conjugate
18 metabolites and then assayed for total
19 phenylephrine.

20 Such methods obscure the true
21 pharmacokinetic profile because the formation
22 and clearance rates of the conjugates are

1 depicted rather than the kinetics of
2 unchanged phenylephrine.

3 In two recent pharmacokinetic
4 studies in healthy adults that use
5 contemporary assay methods, plasma
6 concentrations of unchanged phenylephrine
7 after a 10 milligram dose range from 400 to
8 3400 picograms per milliliter for individual
9 subjects. And they peaked between 15 and 60
10 minutes. The beta or terminal elimination
11 half life was 2.5 hours.

12 The mean pharmacokinetic profile
13 for unchanged parent phenylephrine after a
14 10-milligram dose is shown here in two
15 figures. Plasma concentrations are plotted
16 on the regular scale, and inset on the log
17 scale for comparison. This profile is
18 consistent with phenylephrine's 4-hour dosing
19 interval.

20 It is important to place the
21 pharmacokinetic profile in context with known
22 scientific data of a given drug. For

1 example, the profile of unchanged
2 phenylephrine shows a steep distribution
3 phase that corresponds to its large volume of
4 distribution estimated at 340 liters.

5 This volume considerably exceeds
6 body weight indicating significant storage in
7 the tissues. The rapid uptake of
8 phenylephrine by transporters into adrenergic
9 storage vesicles is consistent with less drug
10 circulating in the blood and with this
11 pharmacokinetic profile.

12 Another important point with regard
13 to the pharmacokinetic profile and picogram
14 plasma concentrations is that phenylephrine
15 exhibits highly selective and direct action
16 on alpha-1 adrenergic receptors. These
17 receptors in human nasal mucosa
18 preferentially constrict nasal arteries
19 resulting in decreased blood flow. After a
20 single dose, the rapid distribution of
21 phenylephrine into tissues leads to nasal
22 decongestion, which has been demonstrated in

1 multiple clinical studies in adults with
2 viral colds.

3 A higher dose of 25 milligrams
4 phenylephrine has been proposed to achieve
5 greater efficacy. However, increasing the
6 dose would be expected to increase Cmax and
7 area under the curve without a proportional
8 increase or extension of the 4-hour dosing
9 interval.

10 To illustrate these non-linear
11 changes, phenylephrine concentrations from
12 the recent adult study were modeled using a
13 pharmacokinetic software program. The blue
14 curve, fitted to mean plasma concentrations
15 is shown here for a single 10 milligram dose.

16 Next, the same parameter estimates
17 were used in the model to simulate the
18 pharmacokinetic profiles for two higher
19 doses. The model assumes that the
20 pharmacokinetics are dose-independent without
21 significant changes in total amount of
22 phenylephrine absorbed.

1 The simulated profiles for 20 and
2 30 milligram doses show relatively large
3 increases in the peak concentrations in area
4 under the curve. Yet the concentrations at
5 later times do not increase as greatly and
6 are closer to those of the 10 milligram dose.
7 Typically, concentrations of drugs with short
8 half-lives like phenylephrine may be
9 increased at these later times when
10 formulated into extended-release dosage
11 forms.

12 Although, it's informative to
13 measure or simulate plasma drug
14 concentrations after a given dose, we know
15 that the time course and intensity of drug
16 affect depends on the concentrations at the
17 site of action. Plasma concentrations are
18 related to concentrations at the site and
19 thus to pharmacological effects.

20 But the temporal relationship is
21 often different. Available data for
22 phenylephrine across pharmacokinetic studies

1 and clinical studies indicate a classical
2 delay between plasma concentrations and the
3 time course of effect. Specifically, changes
4 in objective and subjective measures of nasal
5 decongestion after a single dose in multiple
6 clinical studies appear to lag behind the
7 more rapid changes in plasma concentrations.

8 To illustrate the temporal
9 relationship, the pharmacokinetic profile of
10 phenylephrine from the recent adult study is
11 shown here over 4 hours. Data on nasal
12 airway resistance, a measure of nasal
13 congestion were obtained from the four
14 positive clinical studies that reported
15 effect measurements up to 4 hours. These
16 data overlaid on the same figure where the Y
17 axis on the right side shows the percent
18 reduction of nasal airway resistance inverted
19 for an easier comparison across studies.

20 We see that the time course per
21 plasma concentrations of unchanged
22 phenylephrine are related to pharmacological

1 effects, but there is a delay in response.
2 The time course curves for changes in nasal
3 airway resistance are shifted to the right.

4 In summary, the pharmacokinetic
5 profile of unchanged phenylephrine that is
6 derived from contemporary sensitive assays
7 supports the current OTC indication, which is
8 the temporary relief of nasal congestion for
9 a 10 milligram dose taken every 4 hours.

10 It is consistent with the selective
11 and potent direct activity of phenylephrine
12 and also shows rapid distribution of
13 phenylephrine out of the plasma into tissues
14 or the site of action. We could see from a
15 cross- study comparison that the temporal
16 relationship between plasma concentration and
17 its effect on nasal airway resistance shows a
18 classical lag time.

19 The current dosing regiment for 10
20 milligrams phenylephrine is suitable alone,
21 or in combination, with monograph,
22 analgesics, and antihistamines that have a

1 similar 4-hour dosing interval. Typically,
2 the interval between doses of drugs with
3 short half-lives may be prolonged when
4 modified using extended release
5 pharmaceutical technologies.

6 Product opportunities using this
7 approach include the combinations of
8 phenylephrine with analgesics and
9 antihistamines that have longer dosing
10 intervals from 6 to 12 hours. Now, I'd like
11 to introduce Dr. Dretchen, who will review
12 the clinical efficacy of phenylephrine.

13 MR. DRETCHEN: Good morning, I'm
14 Ken Dretchen, professor and chairman of the
15 Department of Pharmacology at Georgetown
16 University Medical Center. I would like to
17 review the efficacy of phenylephrine 10
18 milligrams in placebo-controlled trials.

19 There are 22 studies which could
20 have potentially provided efficacy data in
21 the public domain. Eight were excluded from
22 further analysis for the following reasons.

1 The two studies from Schering have been
2 previously presented today, and I did not
3 have access to data to use that in my
4 analysis.

5 Three studies did not use a 10
6 milligram dose of phenylephrine; one study
7 was an abstract which contained little data;
8 two published studies were primarily
9 methodological papers and contained little
10 efficacy data. The remaining 14 studies met
11 the following criteria. All studies had at
12 least a phenylephrine 10 milligram arm and
13 all subjects had nasal congestion due to
14 upper respiratory infections or allergic
15 rhinitis.

16 Of these 14 studies, the FDA
17 reviewer found that demonstrated a
18 statistically significant effect on nasal
19 airway resistance, commonly referred to as
20 NAR. Of these seven, five also demonstrated
21 statistically significant efficacy based upon
22 subjective endpoints. Seven others did not

1 demonstrate a significant effect on either
2 endpoint.

3 The FDA has a group of studies
4 slightly different than the sponsor's
5 briefing book. However, in an attempt to
6 organize this data in a consistent fashion, I
7 also used the FDA classification. The FDA
8 reviewer pointed out several limitations in
9 all of these studies. In the next series of
10 slides, I will review both the positive and
11 negative studies in greater detail, and my
12 findings from the review of the available
13 data.

14 This slide presents the results of
15 13 studies which evaluate the efficacy of
16 phenylephrine 10 milligram using percent
17 reduction of nasal airway resistance as the
18 endpoint. The AHR G1-A study was not
19 placebo-controlled and therefore could not be
20 plotted.

21 The first column is a descriptor of
22 the study. The next column indicates the

1 number of subjects that received
2 phenylephrine 10 milligrams. The next figure
3 portion of the slide provides a point
4 estimate for the percent reduction and it is
5 95 percent confidence interval. Points that
6 lie to the right favor phenylephrine over
7 placebo, points that lie to the left would
8 favor placebo, points that lie on the line
9 show no difference between treatments.

10 Here is a table that presents all
11 seven trials that demonstrated the efficacy
12 of phenylephrine 10 milligrams in individuals
13 with upper respiratory infections. I will
14 also be showing you a similar table when I
15 review the negative trials.

16 All of the trials were properly
17 randomized and six of the seven trials were
18 double-blind placebo- controlled. Four of
19 the seven studies had active comparators
20 which also separated from placebo. And all
21 studies were either a parallel or a crossover
22 design. Here you see the results of these

1 studies were all positive for the objective
2 measure of NAR and five of the seven studies
3 were also positive for the subjective scores.

4 I am now going to present the
5 time-action curves for nasal airway
6 resistance. And in a few minutes, we'll
7 review the time-action curves for the
8 subjective scores where the data is
9 available. The key objective measurement
10 from these studies was nasal airway
11 resistance, which is derived by monitoring
12 nasal airflow at a given pressure.

13 There are many factors that may
14 affect the accuracy and reproducibility of
15 NAR measures. Measuring nasal airway
16 resistance accurately requires training and
17 calibration of the operators. In addition,
18 nasal airway resistance can be influenced by
19 the nasal cycle, the presence of mucus in the
20 nose and the fit of the mask over the nose.

21 Two alternative objective measures
22 that occasionally appear as dependant

1 variables are peak nasal inspiratory flow and
2 peak nasal expiratory flows. Nasal airway
3 resistance, however, remains the predominant
4 measure used across these studies.

5 Here is the first of the seven
6 studies I have reviewed. To orient this is
7 future slides the vertical axis is mean
8 percent change in nasal airway resistance;
9 the horizontal axis is the time point that
10 nasal airway resistance was measured. I'll
11 use light blue for phenylephrine 10
12 milligrams and grey for placebo. A downward
13 deflection in the curve shows improvement.

14 The study by Cohen in 1975 is
15 different from the other studies in that it
16 was a parallel rather than a crossover
17 design. In addition, it was a multi-dose
18 study in which phenylephrine 10 milligrams
19 was given every 4 hours over a 12-hour
20 period.

21 This slide shows the data for nasal
22 airway resistance, which was collected on 50

1 individuals, 25 controls and 25 treated.
2 Phenylephrine reduced nasal airway resistance
3 for the entire 120 minutes of this phase of
4 the study.

5 The next slide shows NAR in the
6 A.H. Robins 4010 study. Although the study
7 included six centers, nasal airway resistance
8 was only monitored at one center. There was
9 a significant reduction in nasal airway
10 resistance at 15, 45, 60, 120, and 180
11 minutes compared to placebo.

12 The third study shows the data from
13 Elizabeth, Number 2, in which three doses of
14 phenylephrine were evaluated and compared to
15 placebo for an effect on NAR. As can be seen
16 from the light blue line, the dose of
17 phenylephrine 10 milligrams produced a
18 significant reduction in nasal airway
19 resistance from 15 to 120 minutes. The
20 maximum reduction of 40 percent was observed
21 at the 45 and 60-minute time points.

22 In the Elizabeth Number 5 study,

1 three doses of phenylephrine were evaluated
2 and compared to placebo using a crossover
3 design in 10 subjects with head colds and
4 confirmed nasal congestion.

5 The 10 milligram dose produced a
6 significant reduction in nasal airway
7 resistance from 30 to 180 minutes. And the
8 maximum reduction of 29 percent was observed
9 at 60 minutes. Here we see the data from the
10 Cintest 1 study where doses of phenylephrine
11 10 and 25 milligrams were compared to placebo
12 for changes in nasal airway resistance. The
13 results show significant improvement for
14 phenylephrine 10 milligrams with 30, 90, 120,
15 180, and 240 minutes.

16 Cohen 72 also studied the efficacy
17 of three doses of phenylephrine versus
18 placebo in subjects with nasal congestion due
19 to the common cold. This dose produced a
20 significant reduction in the nasal airway
21 resistance from 30 to 120 minutes. This is
22 the seventh study in my review, the AHR-G1 A

1 study.

2 Phenylephrine 10 milligrams was
3 compared to pre- drug levels. Phenylephrine
4 produced significant reductions in nasal
5 airway resistance at 60, 90, 120, and 150
6 minutes. However, this study did not include
7 a placebo control. Next I'll review the
8 positive studies for nasal airway resistance
9 that also had sufficient data measurements to
10 create a response curve for subjective
11 measurements.

12 Subjective assessments include the
13 use of a five-point ordinal scoring scale
14 with zero representing clear or normal and
15 increasing numbers signifying enhanced levels
16 of nasal congestion. This study also
17 represents the Cohen 72 study. The vertical
18 axis is the mean percent change in subjective
19 scores. The subjective impression of
20 congestion improvement was noted from 30 to
21 120 minutes post dose.

22 The maximum reduction of

1 approximately 50 percent was seen at 60
2 minutes. The time action curves for the
3 subjective scores and the reduction in NARs
4 are consistent. A comparison of a solid and
5 dashed blue lines show similar time courses
6 and similar magnitude of effect.

7 In the Cohen 75 study,
8 phenylephrine was given every four hours over
9 a 12-hour period. The vertical axis
10 represents the level of improvement as
11 described by the subject. If there was a one
12 unit change, it was scored slightly better.
13 If there was a two unit change it was scored
14 moderately better.

15 Phenylephrine 10 milligrams given
16 every four hours produced significant
17 improvement over the entire 12- hour study
18 period. This study shows the efficacy of
19 phenylephrine 10 milligrams on subjective
20 scores in the AHR-G1 A study. Recall that
21 this study lacks a placebo arm and the
22 comparison is made with pre-drug levels.

1 Significant improvements in subjective scores
2 were seen at 60, 90, and 120 minutes post
3 dose.

4 Now, I'd like to review the seven
5 studies that did not demonstrate the
6 effectiveness of phenylephrine 10 milligrams
7 and explain some of the reasons that the
8 authors themselves reported as to why these
9 studies might have failed to demonstrate
10 efficacy. The first two Huntingdon Number 1
11 and AHR-7032 had no apparent deficiencies and
12 in both cases, the active arm separated from
13 placebo.

14 The next is the Lands study. In
15 this report it was stated that most of the
16 subjects did not appear to have congestion at
17 baseline, and that hardly any further
18 shrinkage of the nasal mucosa could be
19 expected. In a study by McLaurin, there were
20 two issues; the first issue is that
21 congestion was caused by mixed ideologies
22 ranging from the common cold, allergic

1 rhinitis, the hypothyroidism.

2 The second issue is that one-third
3 of the initial participants dropped out of
4 the study. In the Huntingdon Number 2 study,
5 the Cintest Number 2 and Number 3 studies
6 there were not positive controls questioning
7 whether or not there was assay sensitivity.
8 In addition, in Huntingdon Number 2 the
9 authors mentioned that insufficient training
10 of technicians, and the use of different
11 technicians, pre and post dosing were
12 possible explanations for the failure.

13 Next, I'd like to show two
14 representative time action curves from these
15 negative studies. This slide shows the
16 results of the Huntingdon Number 1 study
17 where neither phenylephrine 10 milligrams nor
18 25 milligrams separated from placebo.

19 The Cintest Number 3 study also
20 failed to show a significant effect for any
21 dose of phenylephrine compared to placebo.
22 In addition to the individual clinical

1 trials, 2 meta-analyses of phenylephrine
2 study data have been published, these are
3 from Dr. Hatton and the CHPA. I agree with
4 Dr. D'Agostino that individual trials should
5 be considered as primary when evaluating the
6 effectiveness of phenylephrine.

7 And that the meta-analyses should
8 be considered as supportive. The only reason
9 that we are presenting this today is because
10 Dr. Hatton represented this as a significant
11 component of the citizen's petition. Based
12 upon the FDA guidance, clinical end point
13 selection is a critical factor in
14 meta-analyses. The FDA recommends the
15 evaluation of treatment responses over time.

16 Hatton found that phenylephrine 10
17 milligrams, was ineffective while CHPA found
18 it to be effective. The more significant
19 difference between Hatton meta-analyses and
20 the CHPA meta-analyses was the end point
21 selected. Hatton used a maximum percent
22 reduction in nasal airway resistance

1 regardless of when it occurred during the
2 first 120 minutes.

3 Where as CHPA analyzed treatment
4 differences in nasal airway resistance from
5 baseline at all available time points up to
6 240 minutes. There are some other
7 differences in methodology. However, as I
8 will show, the critical difference is the
9 choice of end points. CHPA conducted an
10 additional meta-analyses using the Hatton
11 methodology, but evaluated the area under the
12 curve which is weighted average of the
13 individual time points.

14 Using the Hatton methodology with
15 the AUC as the end point this meta-analyses
16 showed a significant treatment effect for
17 phenylephrine 10 milligrams. Therefore, the
18 clinical endpoint selected is the major
19 factor of the differences in conclusions
20 between Hatton and the CHPA meta-analyses.
21 This slide shows the farthest plots for all
22 14 placebo-controlled studies using AUC

1 reduction in nasal airway resistance as the
2 end point, similar to the one that I
3 presented at the beginning of my
4 presentation.

5 The studies shown in yellow are
6 those used in the Hatton meta-analyses.
7 Looking below the line at the combined data
8 for these studies, it can be seen that there
9 was a significant improvement. Furthermore
10 looking at the line in blue when all 14
11 studies are included in the results, the
12 results still favor phenylephrine 10
13 milligrams.

14 In conclusion, phenylephrine 10
15 milligrams has been shown to be an effective
16 over-the-counter dose for treating nasal
17 congestion in adults, based upon the
18 following. Seven randomized double-blind,
19 six of which were placebo-controlled clinical
20 trials demonstrating the efficacy of
21 phenylephrine 10 milligrams, five of seven
22 trials demonstrating efficacy for subjective

1 scores, and meta-analyses confirming the
2 effectiveness of 10 -- phenylephrine 10
3 milligrams. Now, Linda Suydam will summarize
4 the presentations made today.

5 MS. SUYDAM: Thank you, Dr.
6 Dretchen. You've seen in her data on safety,
7 pharmacology, and efficacy of phenylephrine
8 10 milligrams, I'd like to take a few minutes
9 to summarize a few points. While we are
10 committed to adding to the body of evidence
11 for phenylephrine and we'll work with FDA
12 toward that goal, we have shown that there is
13 sufficient data to support phenylephrine 10
14 milligrams as an effective and safe
15 over-the-counter monograph ingredient for the
16 temporary relief of nasal congestion.

17 Dr. Kuffner presented data from the
18 body of clinical trial evidence for
19 phenylephrine 10 milligrams, which showed a
20 favorable safety profile. This is consistent
21 with the FDA's conclusions on safety. Dr.
22 Gelotte presented the pharmacology and

1 pharmacokinetic profile of phenylephrine that
2 shows that phenylephrine is potent and highly
3 selective, rapidly distributed into tissue
4 and appropriately dosed at a 4-hour interval.

5 Dr. Dretchen stressed that the
6 efficacy of 10 milligrams phenylephrine has
7 been demonstrated by multiple double-blind
8 randomized placebo-controlled trials in
9 adults with colds using both subjective and
10 objective end points. These positive studies
11 were conducted in three independent research
12 centers. We thank you for your time and
13 attention and we would be pleased to take
14 your questions.

15 DR. TINETTI: Thank you, again,
16 before we break for lunch, just points of
17 clarification; I used to have a question on
18 the pharmacokinetics for those of us who are
19 biochemically challenged. Can you translate
20 for us picograms and nanograms; those are
21 data that were presented on two different
22 scales that showed drastically different

1 things and for those of us who are challenged
2 can you translate for us?

3 MS. GELOTTE: Okay, let me see if I
4 can do this straight off the top of my head.
5 One milligram equals 1000 micrograms, equals,
6 add three more zeroes, it's nanograms, and
7 add three more zeroes it's picograms.

8 (Applause)

9 SPEAKER: So, probably -- thank
10 you.

11 DR. TINETTI: Thank you, looks like
12 those data are much closer when one thinks of
13 it that way, thank you.

14 DR. FITZGERALD: Okay, I might have
15 a slightly more challenging question, and I
16 applaud the effort to relate plasma
17 concentration to response using contemporary
18 methodology and I'd just like to comeback to
19 the question that I posed to Dr. O'Mullane
20 previously, and that is, when you showed the
21 data in response to 10 milligrams, the plasma
22 concentration data, the Cmax was around 700

1 picograms per milliliter on average.

2 But the intra-individual
3 variability in this very small study, ranged
4 from 400 to 3400 picograms per milliliter at
5 Cmax, and to put that in context when you
6 simulate it, the Cmax for 20 milligrams and
7 30 milligrams of phenylephrine; the Cmax was
8 roughly where 1300 and 2000 picograms per
9 milliliter.

10 In other words, falling within the
11 range of the intra-individual variability in
12 response to 10 milligrams in a very small
13 number of people. Now, given that we have
14 heard earlier that there isn't one study
15 designed appropriately to look to evaluate
16 the impact of 10 milligrams or any milligrams
17 of phenylephrine delivered orally on blood
18 pressure, do you have any data that relates
19 the upper bound of that range of Cmax after
20 10 milligrams to either a vascular reactivity
21 or that can be interpolated on the plasma
22 concentration response relationships of

1 phenylephrine to blood pressure after
2 parenteral administration?

3 MS. GELOTTE: So to answer your
4 question first, no, we do not. And one point
5 I'd like to clarify in your questioning, in
6 the slide it says the range is from 400 to
7 3,400 and that was the range across the two
8 studies, the McNeil study and study published
9 by Potasik. In the McNeil study with the
10 model simulation it's still a board range,
11 it's about 400 to 2000 picograms per
12 milliliter. So still a broad range and
13 that's really reflective of this significant
14 variability and high first metabolism.

15 SPEAKER: Sure.

16 MS. GELOTTE: So the point of the
17 -- these simulations was to look at what the
18 dose would do on an average, for folks who
19 aren't used to looking pharmacokinetics
20 curves it doesn't necessarily push the curve
21 out, it will push it up and then if you look
22 at someone who is at 400, they'll move up if

1 you double it, maybe into that range, but
2 someone at the high end, when you start
3 pushing the dose to move up, but we don't
4 have any cardiovascular data.

5 DR. FITZGERALD: Yeah, I mean I'm
6 not challenging the use of the simulations
7 and as I say, I come back to applauding the
8 attempt to relate plasma constriction
9 response, but the point that I'm making is
10 there is variability in response to this as
11 everything else. We have no information
12 around a reasonable estimate of blood
13 pressure impact of 10 milligrams, never mind
14 20 milligrams, and I certainly don't view
15 adverse response reporting as a reasonable
16 way to detect an estimated impact of around
17 three or four milligrams, which can --
18 millimeters in mercury which can be
19 clinically significant.

20 MR. KUFFNER: There were multiple
21 studies where they did look at blood pressure
22 with the 10 milligram dose.

1 DR. FITZGERALD: Yeah, sure.

2 MR. KUFFNER: And the vast majority
3 of those studies didn't find a difference
4 between --

5 DR. FITZGERALD: Well, just to put
6 it in context, as I described earlier this
7 morning, there hasn't been one study designed
8 to look at blood pressure, paired
9 appropriately to detect what would be a
10 reasonable estimate of an impact on blood
11 pressure which would be by back extrapolation
12 from that high oral dosing that we saw this
13 morning in the FDA presentation and effective
14 around 3 to 4 milligrams on average --
15 millimeters on average of mercury.

16 And so the only way that you're
17 going to pick that up is actually design a
18 study appropriately to pick it up and
19 obviously with hypertension, something that
20 affects around 30 percent of the population,
21 and you anticipating that such an effect
22 might be exaggeration in a hypertensive

1 patient. The design of such a study in a
2 hypertensive population would also be
3 appropriate. So I don't think we've ever
4 actually addressed the question.

5 DR. TINETTI: I think we'll be
6 addressing more this afternoon, appropriate
7 studies, so you -- let's focus specifically
8 on clarification.

9 MR. OWNBY:: Dennis Ownby, I had a
10 question for Dr. Kuffner and that is on,
11 excuse me, your slide depicting the adverse
12 events in Cohen 72, you listed the number of
13 events, but it's not clear whether that each
14 person had one event or whether there are
15 multiple adverse effects for each individual
16 in the study. So that makes a difference
17 when you calculate the percent reactions.

18 MR. KUFFNER: For here you could
19 actually determine whether it was one event
20 per person for Cohen 72. There were some
21 studies where you couldn't figure that out
22 where there were multiple events reported and

1 you weren't sure if there were multiple
2 events reported by one individual patient.
3 But for Cohen 72 you could determine that
4 incidence.

5 DR. TINETTI: No further questions?
6 We will break for lunch and we'll reconvene
7 again in, and at the time that we are set
8 for, which is 1:25. And please take any
9 personal belongings with you, the ballroom
10 will be secured by the FDA and you won't be
11 allowed back in until we reconvene.

12 (Whereupon, at 12:25 p.m., a
13 luncheon recess was taken.)

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1 months ago when we did have our presentation
2 for the children, I remember a couple of
3 graphs that were shown. And I don't remember
4 the exact details, and I could be incorrect,
5 that if you look at the percentage of the
6 market that was -- pseudoephedrine versus
7 phenylephrine, that has changed dramatically
8 over the last few years, as pseudoephedrine
9 became less actively available. And I don't
10 remember where propanolamine was on that
11 list.

12 But my question to you is, if the
13 industry has felt that the 10 milligrams was
14 effective, what is the historical reason why
15 propanolamine and the pseudoephedrine had
16 much larger share of the market until it
17 became, obviously, external events changed
18 that.

19 MS. SUYDAM: The Combat Meth Act,
20 which passed in 2006, did in fact require
21 pseudoephedrine to be put behind the counter,
22 and PPA, FDA had asked to be removed from the

1 market. So -- but you know, we -- I think it
2 was just a question of practice. And when it
3 became unavailable to have a decongestant in
4 front of the market -- in front of the
5 counter, I think, people felt very strongly
6 that there should be something that people
7 could use, that they didn't have to wait in
8 line. And so that's why reformulation
9 happened. And so, you know, globally, PE --
10 many of these companies are global companies,
11 had a PE product in their global markets, and
12 then just decided to move PE into this
13 country.

14 DR. TINETTI: But my question was
15 why didn't the U.S. have PE on the market
16 until the other two drugs were either no
17 longer available or more complicated to be
18 available? Why wasn't PE a larger share with
19 the market before?

20 MS. SUYDAM: You know, I think --
21 as I said, I think -- I don't really know why
22 it wasn't, but I think it was just common

1 practice that these products had already been
2 -- Sudafed and PPA had already been in use in
3 this country.

4 DR. TINETTI: But why was that?
5 Does anybody --

6 MS. SUYDAM: Yeah. No. I think
7 there is one other -- one thing is that it is
8 easier to formulate the other two products
9 rather than -- I think Dr. Gelotte pointed
10 out that this is a highly active ingredient.

11 MR. DANZIG: So if you look back at
12 the history of a product like Dimetapp, it
13 actually had phenylephrine in it. There was
14 the Bickerman study, and after that
15 phenylephrine was removed, and it left
16 phenylpropanolamine. And when the FDA began
17 deliberations about that, they switched it to
18 pseudoephedrine, and then now they've
19 switched it to phenylephrine. So I think --
20 there were very few products. There was
21 Allerest and Dimetapp were the only ones that
22 had phenylephrine in it, and I think it was

1 because of the data, of Bickerman and some of
2 those studies that came out in the late '70s.

3 DR. FOLLMANN: Yeah, Dean Follmann.
4 I have a question for the FDA. And I'm
5 trying to, sort of, calibrate a bar for what
6 I think effectiveness means. And I was
7 curious to -- well, it was interesting for me
8 to read what the chair to the old panel was,
9 and I'll reread it here. A reasonable
10 expectation that in a significant proportion
11 of the target population, the pharmacological
12 effect for the drug, when used under adequate
13 directions for use and warnings against
14 unsafe use, will provide clinically
15 significant relief of the type claimed. So
16 that's a certain, you know, verbiage to
17 describe effectiveness. And I wondered -- it
18 seemed to me different than the verbiage
19 people would use for prescription drugs. So
20 my question is, what is the standard for
21 effectiveness of prescription drugs, or is it
22 the same?

1 DR. TINETTI: You are addressing
2 your question to the FDA?

3 DR. FOLLMANN: Yeah, I seem to, you
4 know, recall like two well-controlled studies
5 or multiple studies --

6 DR. TINETTI: Okay. Who wants to
7 take that?

8 DR. FOLLMANN: -- and I think, the
9 bar for that.

10 DR. JOHNSON: I can take it up. I
11 was hoping that our folks from DPAP would be
12 back to --

13 DR. TINETTI: Do you want to defer
14 that until -- there's other questions?

15 DR. JOHNSON: Well, let me just
16 say, while you're -- before we have a chance
17 to have them back, in general, an NDA would
18 be supported by two adequate and
19 well-controlled studies. I think the DPAP
20 folks made the point that for seasonal
21 allergic rhinitis, you'd need two natural
22 seasonal allergic or perennial allergic

1 trials, and that the EEU studies wouldn't be
2 considered anything but supportive in that
3 circumstance.

4 The reason that the monograph looks
5 different is because the whole process for
6 putting drugs into the monograph was
7 different, and it was based on literature on
8 existing data at the time.

9 DR. FOLLMANN: So that was sort of
10 a historical definition of ineffectiveness.
11 My question now is, so is there a distinction
12 between over-the-counter drugs and
13 prescription drugs? And I guess you are
14 saying there isn't.

15 DR. JOHNSON: In general, if a
16 phenylephrine product came in today, and was
17 entrusted in, for example, an immediate
18 release product or a sustained-release
19 product, we would be looking at a
20 bioavailability comparison. And that came up
21 with Combat Meth. We were specifically asked
22 how we would go about enhancing the process

1 to reformulate and make it more efficient.
2 And we responded that basically that would be
3 based on biocoolants.

4 DR. FOLLMANN: So that sounds
5 different than sort of two well-controlled
6 studies with a clinical endpoint.

7 DR. JOHNSON: Well, the assumption
8 there is that based on the findings in the
9 monograph, that the phenylephrine dosing is
10 safe and effective. And that if you match it
11 with bioavailability data, bioequivalent
12 data, that you are set.

13 DR. FOLLMANN: So in some ways,
14 maybe it's sort of grand-fathered in or it
15 was accepted based on that old definition,
16 and therefore it just needs to show it's
17 bioequivalent.

18 DR. JOHNSON: Well, in the NDA
19 world there is an application called a 505B2
20 that is reliant on data that isn't submitted
21 in that application per se. And what's not
22 submitted in an application like that, for a

1 phenylephrine extended-release product would
2 be what was found in the monograph. They
3 would be relying on that.

4 MS. PARKER: I just wondered if
5 someone could speak specifically to any of
6 the -- what would be considered the most
7 recent -- and this would include whether or
8 not there's anything ongoing currently --
9 effectiveness look at the 25 milligram dose.
10 It seemed to me that the more recent studies
11 focused on, I guess, the twelve, just because
12 maybe that was the EU formulation of it.

13 But given, sort of what, you know,
14 the safety profile that's been presented
15 historically about it, this whole idea,
16 particularly as the market has shifted with
17 what's happened with other products, to
18 looking at the 25 milligram dose and whether
19 or not there is anything ongoing about that?

20 SPEAKER: Slide on please. Slide
21 on. Slide on. Oh, I'm sorry. So much for
22 my commands.

1 (Laughter)

2 DR. TINETTI: Are there any other
3 questions while we are waiting for our
4 projector to wake up?

5 MR. OWNBY:: I have one for Dr. --

6 DR. TINETTI: We will solve here
7 this -- sorry.

8 MR. OWNBY:: Dennis Ownby. I just
9 had one question for Dr. Dretchen is, unless
10 I missed something, it looks like in terms of
11 efficacy and the nasal airway resistance
12 test, it's only the Cintest 1 that showed
13 efficacy at 240 minutes or 4 hours. Is that
14 correct?

15 MR. DRETCHEN: On the single-dose
16 study -- on the single-dose study, you are
17 correct that the Cintest 1 is the only one
18 that went out to 240 minutes, showing
19 effects. On the other hand, some of the
20 other studies still showed effectiveness at
21 180 minutes over there. Do we have the --
22 and can I comment on the multi-dose study?

1 Can I show the --

2 SPEAKER: The Cohen 75 --

3 MR. DRETCHEN: -- the Cohen 75

4 study? Slide on please. The reason I wanted
5 to just bring this one up is that this was a
6 -- this was the multi-dose study that the --
7 the Cohen study, and this one was, dosing
8 every 4 hours. And so I would ask you to pay
9 attention if you will to the four-hour mark,
10 the eight- hour mark, and the twelve-hour
11 mark, because each of those represents the
12 end of a four-hour dosing period. And you
13 can see that throughout each of those
14 four-hour dosing periods, by the blue stars,
15 that in fact there still was a significant
16 effect at the 240 minutes. So I would say
17 that, in addition to the Cintest No. 1 study,
18 this study also shows an effect, over the --
19 over a four-hour time period.

20 DR. TINETTI: Do you want to go
21 back to your previous --

22 MR. DRETCHEN: Oh yes, I forgot.

1 The -- no, not that one, the -- slide on.
2 These are the ten studies that I was able to
3 come up with, where a dose of 25 milligram
4 was evaluated. And you are correct that if
5 you look at the studies, I mean, they are the
6 -- some of them are the original studies, and
7 they are studies that were done in the, you
8 know, in the '60s and the '70s. And in this
9 case as be -- the FDA also saw that seven out
10 of the ten studies showed an effect on NAR
11 with the 25 milligram. And there were three
12 studies that showed an effect on the
13 subjective measurement.

14 And just as a point of comparison,
15 if you recall with the 10 milligrams, it was
16 seven out of fourteen for nasal airway
17 resistance, and five out of -- and five
18 studies showing an effect on the subjective
19 evaluation.

20 DR. KOENIG: The last 25 milligram
21 study, I agree with you, was the Cohen 72.

22 MR. DRETCHEN: Yeah.

1 DR. KOENIG: I'm not aware of any
2 other studies that have looked at twenty five
3 --

4 MR. DRETCHEN: I've not seen
5 anything past the Cohen 72 study.

6 DR. KOENIG: And the other question
7 that I wanted to address was the question
8 about the duration or the last effective time
9 point. According to our -- and were you
10 asking about -- I forget who asked the
11 question. Was it about the 10 milligram dose
12 or 25?

13 MR. OWNBY:: It was about the
14 current 10 milligram dose.

15 DR. KOENIG: I show that three
16 different experiments that had it at
17 240-minute time course, the effect -- the
18 last effective time point was at the 180
19 minute. That's in terms of reducing NAR.

20 DR. TINETTI: So you are saying
21 that there are -- no studies show
22 effectiveness at 240 -- four hours?

1 DR. KOENIG: I guess not -- not at
2 the 10 milligram dose.

3 DR. TINETTI: Not at the 10
4 milligram dose. Okay.

5 DR. KOENIG: There were some at 25
6 milligram.

7 DR. TINETTI: Right. But not at
8 the 10 milligram.

9 DR. KOENIG: Right.

10 DR. TINETTI: Okay.

11 MR. DRETCHEN: Can I just comment
12 -- slide on, please. Yeah, but again, as we
13 were just saying before, the Cintest study --
14 it's on the screen now -- it shows a
15 significant affect at the 240-minute period
16 with the 10 milligram dose.

17 MR. WYETH: When this study was
18 analyzed, reanalyzed, we included baseline in
19 the model, which I do not believe was
20 included in the original analysis. So that
21 probably accounts for the slight discrepancy.

22 DR. TINETTI: Well, can you say

1 that again?

2 MR. WYETH: When this study was
3 reanalyzed for the presentation, baseline was
4 included in the model. And it probably was
5 not included in the original analysis. So
6 that could be explaining the discrepancy.

7 DR. TINETTI: So you reanalyzed --

8 MR. WYETH: Yes.

9 DR. TINETTI: -- data that had been
10 -- okay.

11 DR. JOHNSON: I'd just like to make
12 a comment about end-of-dosing-interval
13 efficacy. Where phenylephrine to have
14 consistently shown efficacy at four hours, I
15 think the original advisory panel may have
16 had to look at giving it a longer dosing
17 interval, one of the reasons why the dosing
18 interval on the label is limited to four
19 hours is because you are seeing that trailing
20 off, perhaps at the end. So if we were to
21 say, get a brand new NME and it were still to
22 show efficacy at four hours, we might

1 consider whether or not it should actually
2 have a longer dosing interval. If it were
3 still statistically significant at the end,
4 and a lot of it would depend on what
5 precisely the data looked like, whether
6 efficacy was curtailed close to four hours, a
7 little after four hours, that sort of thing.
8 So the fact that there aren't a lot of four
9 hours, I don't think necessarily means that
10 it works a lot less long than that.

11 DR. D'AGOSTINO: Are we still
12 giving our names? Ralph D'Agostino. I
13 wanted to second that, because we went
14 through that with some of the analgesics and
15 so forth, and if they maintain over the time
16 period, then why would you give another dose.
17 And so you are looking for a falloff where
18 you can justify giving another dose without
19 beginning to overdose.

20 MS. HOFFMAN: Ruth Hoffman. My
21 question is for the industry. So just to
22 follow up with the 25 milligram dose, you

1 mentioned that actually it showed better
2 efficacy with the NAR seven out of ten versus
3 seven out of fourteen studies. So is -- I
4 guess, is there a lack of push to, you know,
5 favor that because of the 80 percent AE
6 reported. So patients, you know, might not
7 want to continue to take it because there are
8 higher incidents of AEs?

9 MR. DRETCHEN: Slide on please. So
10 there were -- of all these studies, there
11 were four studies in which there was, if you
12 will, a head-to-head comparison of the 10 to
13 the 25 milligram study. And I have shown
14 those on the screen. And as you can see it,
15 the one study, the Cohen study, there was
16 insufficient information to compute, you
17 know, the standard errors. So I really
18 couldn't make that point of comparison. But
19 if you look at the other three studies, in
20 only one of the three studies, the Elizabeth
21 No. 5, was there a significantly greater
22 effect of the 25 milligram over the 10.

1 And in the other two studies, the
2 effects between 10 and 25 were not
3 significantly different from each other. So
4 the point I was trying to make in looking at
5 the slides that in both subjective and
6 objective scoring, that both 10 and 25 are
7 shown to be effective. But from a viewpoint
8 of a statistically significant effect, there
9 is no difference between the 10 and the 25.
10 And coming back, you know, the 10 milligram
11 dose is the lowest effective dose that there
12 is, and it's safe and it's effective and
13 that's the point.

14 MR. KUFFNER: Yeah, from a specific
15 safety perspective, when you look at the body
16 of the data and you look at all the adverse
17 events, and I showed the -- one Cohen study
18 where they directly compared the adverse
19 events with 10 milligrams and 25, there is a
20 suggestion that there are a greater incidents
21 of adverse events with the 25. That being
22 said, all of those adverse events, whether it

1 was 10 milligram or 25, as Dr. Koenig pointed
2 out, really were non-serious adverse events.
3 When you look at all of the vital sign data
4 across the board, there is a suggestion for
5 pulse -- that increases in pulse occur more
6 frequently with the 25 milligram dose
7 compared to the 10 milligram dose. And when
8 you look at mean increases in both blood
9 pressure and pulse, although those mean
10 increases are smaller, they are higher with
11 the 25 milligram dose.

12 Again, that being said, across all
13 doses, the mean increases in pulse were less
14 than 11 beats per minute, and the mean
15 increases in blood pressure were less than 4
16 millimeters of mercury. When you look at all
17 of the post-marketing safety data, it doesn't
18 suggest a signal for 10 milligram, and that's
19 where we have the most post-marketing safety
20 data. And in terms of safety data, there is
21 five times as much safety data from these
22 clinical trials for the 10 milligram dose.

1 So when you ask me as a
2 toxicologist, is there a difference, I feel
3 very comfortable with the 10 milligram dose.
4 In terms of the amount of data that we have
5 for the 25 milligram dose, we don't have as
6 much data. And certainly, it doesn't seem
7 warranted at this time to go to a 25
8 milligram dose.

9 DR. TINETTI: Nelson.

10 DR. NELSON: Yeah. Nelson. Yeah,
11 I'm trying to remember my name now. A
12 question for Dr. Hendeles. In your -- given
13 all the data we've seen or heard today, and
14 had in our packages, where obviously it seems
15 like the same number of studies show efficacy
16 at 10 milligrams, and there are studies that
17 show 25, and you can do NAR and you can do a
18 subjective, why didn't you propose offering a
19 10 and a 25 and eliminating the dose which we
20 know is safe and effective, or at least,
21 based on all the data that we've seen in this
22 review?

1 MR. DANZIG: After our -- we
2 deliberated this issue, and it was our -- I
3 was really convinced, especially after seeing
4 the Schering data that if you have a stuffy
5 nose, and you take 10 milligram, you are
6 going to still have a stuffy nose.

7 DR. TINETTI: Marie Griffin.

8 DR. GRIFFIN: I just wondered if we
9 could have a little more discussion from the
10 FDA about the efficacy question about -- when
11 we are answering these questions, what is --
12 is the definition that we are supposed to
13 look to the one in the monograph about that
14 Dean just quoted about being significant --
15 in a significant proportion of the
16 population, clinically significant effects,
17 or is the question -- does it have any
18 efficacy?

19 DR. JOHNSON: I think the first
20 question -- and we haven't gotten to actually
21 reading the questions -- is designed to
22 address that. Because one of the things that

1 we need to hear from the committee is what
2 your level of comfort is with this data, and
3 what data amongst all of these studies helps
4 you understand what's supportive, what's not
5 supportive. I think in terms of a statute
6 regulation, something that expressly says
7 what threshold we need to meet. We don't
8 have one for the monograph except what's been
9 written down in the codified section, and
10 that was a charge to the advisory panel. And
11 they thought they'd met it with the data that
12 they had.

13 DR. FITZGERALD: So I would suggest
14 that the message from the absence of a clear
15 dose response relationship on the efficacy
16 side which we've heard both from the group
17 data presented from the FDA, and most
18 recently at the slide that was just last
19 shown. Really, it is entirely consistent
20 with the most elegant plasma concentration
21 response data that are available and that
22 were shown to us earlier this morning,

1 whether it's a high degree of heterogeneity
2 in the plasma concentration response to
3 delivery of 10 milligrams, and almost
4 certainly, a high degree of heterogeneity in
5 response to 20 milligrams, although we don't
6 have the data. And given that the sample
7 sizes of these studies are so ridiculously
8 small, the likelihood of being able to detect
9 even a dose response relationship with
10 respect to efficacy would a priori, be
11 extremely low.

12 And as for the safety issue, I'll
13 come back to the fact that we don't have a
14 study that addresses the likelihood of the
15 most plausible increase in blood pressure in
16 any convincing way as any dose, and to say
17 that the absence of a signal, given the
18 fragmentary information that we've got, means
19 that there is not a cardiovascular effect, is
20 at odds with reality.

21 DR. FOLLMANN: You know, I wanted
22 to talk a little more about the dose response

1 effect between 10 and 25 milligrams. And if
2 the slide that was just up there which showed
3 the four head-to-head studies, head-to-head
4 comparisons, I guess, the point I want to
5 make is it's not so clear to me that there is
6 not a dose response relationship. If you go
7 through the -- just the tally, which is not
8 sort of a great way to summarize all the
9 data, but if you look at what's significant,
10 there are more instances where the 25
11 milligram is significant compared to placebo
12 than the 10 milligram.

13 Similarly when you look at the
14 meta-analysis done by the petitioner, they
15 get a much, well, a stronger and significant
16 effect of the 25 milligram dose using their
17 random effects meta-analysis, using the
18 maximal difference as the outcome.

19 This slide, you know, is kind of
20 interesting. It is true that there is just
21 one out of three that is significant. But if
22 you would combine the studies, if you do a

1 fixed-effects meta-analysis for those three
2 studies, you get a very significant effect of
3 a dose of 25 versus 10, if you do a random
4 effects, I've done these calculations out,
5 actually because I think the answer is not
6 clear about 10 to 25 milligrams. But if you
7 do a different analysis, it's not
8 significant.

9 Finally, Wyeth presented a nice
10 table, or figure rather, of the effect size
11 versus the dose. And to me, when you do a
12 plot like this, it's screaming to me that you
13 would do a meta-regression where you try to
14 fit a line through this data and see whether
15 it's significant or not. They presented this
16 figure and just said, basically, it looks
17 like not much is going on. And so the
18 question I have, I guess, is for anyone who
19 has analyzed this data, was meta-regression
20 fit, where you tried to look at a dose
21 response relationship for all the studies in
22 just stead of those, you know, for that

1 head-to-head.

2 MR. DRETCHEN: Well, maybe I can
3 take just the first question and turn to my
4 colleagues here for the others. So in terms
5 of the slide, yes, there is only the four
6 studies, and only one shows a significant
7 effect right now. But potentially, there is
8 a trend. And again, if more studies were
9 done, it is conceivable that you might see a
10 greater effect of 25 than a 10. But the
11 issue before us today is, is ten, you know,
12 an effective concentration for the treatment
13 of congestion. And I think that the results
14 of at least the seven NAR studies and the
15 five subjective studies, you know, point out
16 that, in fact, that is correct.

17 SPEAKER: If you may --

18 DR. TINETTI: Can I just follow-up
19 a question -- really follow-up a simpler
20 question is, what would have to be the sample
21 size in those studies to have a statistically
22 significant difference if there was one?

1 MR. WYETH: Okay. Well actually
2 the studies were not quite as powerless as
3 the small sample size would imply, because it
4 was crossover in nature. Every active dose
5 group had its own placebo group. So the
6 error that was contributing to it was within
7 subject error. And that explains why we did
8 have some positive results with the small
9 sample sizes.

10 DR. TINETTI: So the question again
11 is, if you were to power -- to detect a
12 difference, if there was a difference, what
13 would be the sample size that would be
14 needed?

15 MR. WYETH: Well, we would have to
16 consider what type of study to do today.

17 DR. TINETTI: No, I'm talking about
18 the exact studies that you did now. I mean,
19 I'm sure that among -- can we have the slide
20 back on?

21 Using the design that you had, the
22 crossover, I understand that there is less

1 deviation, the sample size can be smaller,
2 but what -- I can't believe that one of --

3 MR. WYETH: Slide on.

4 DR. TINETTI: -- don't know the
5 answer to that question. So we are seeing a
6 difference of 29 versus almost 39, 11 versus
7 10, 18 versus 31, and 31 versus 38. To see a
8 difference if there was one, what would the
9 number have to be -- the sample size of these
10 studies?

11 MR. WYETH: Well, it depends not
12 only on the true difference that might exist.
13 It also depends upon the variability and --

14 DR. TINETTI: Right.

15 MR. WYETH: -- it has been
16 mentioned there is --

17 DR. TINETTI: Right, I understand.

18 MR. WYETH: -- quite a lot of
19 heterogeneity.

20 DR. TINETTI: So in other words,
21 you don't know. But is it fair to say that
22 we cannot conclude from these numbers that

1 there is not a difference.

2 MR. WYETH: We are not claiming
3 that the analysis disproves dose response.
4 We are just simply --

5 DR. TINETTI: I beg to differ. And
6 I think the question -- the point we -- was
7 raised is that these data show there is no
8 difference. So --

9 MR. WYETH: I believe what we were
10 saying was that, at this point the data may
11 not be sufficiently convincing.

12 DR. TINETTI: Thank you. Okay.

13 MR. WYETH: Okay.

14 MR. DANZIG: You may recall when Dr
15 Hatton was making his presentation, he had
16 actually a slide where he drew a regression
17 line against the doses of the Elizabeth lab
18 and showed that the line was flat, whereas
19 there was -- and if you left those off, all
20 the other studies with the 25 had a
21 significantly different slope from zero. I
22 think it was the next to the last slide where

1 he drew that, if you can look at that.

2 So our conclusion -- you know, all
3 of the Elizabeth data came up with the same
4 results regardless of what the dose was. And
5 those results were just proportionally large
6 compared to any of the other studies.

7 DR. JOHNSON: The panel did look at
8 the 25 milligram dose, because there were
9 studies that existed at that time, obviously.
10 They did, in general, find it more effective
11 than the 10 milligram, but had more concerns
12 about the safety, particularly the number of
13 adverse events. And on that limited data
14 set, they were more comfortable with the 10.
15 I also wanted to ask Dr. Chowdhury if he
16 would make comments about dose response in
17 this -- disease states that we are talking
18 about.

19 MR. CHOWDHURY: I'm Dr. Chowdhury.
20 I'm the director of the division of pulmonary
21 and allergy drugs. I just wanted to make a
22 few comments about dose response of these

1 types of drugs. And the comment I will make
2 is mostly applicable for allergic rhinitis,
3 because that's where we have more experience.
4 And as a top level I would say that it is
5 very difficult to show dose response for
6 these drugs. And this is mostly true for
7 patient-driven symptom scores.

8 And for example, for
9 antihistamines, it is not uncommon to see in
10 well-conducted clinical trials in the current
11 standard to have a couple of four differences
12 of drug doses showing flat dose response.
13 And even for another drug class, which is
14 nasal corticosteroids, which is a common drug
15 used for allergic rhinitis, the dose response
16 is actually quite flat.

17 And to discuss that topic a couple
18 of years ago, we had an advisory committee.
19 And the advisory committee was called upon to
20 see if one could show dose response, and the
21 intent was to use that model for developing
22 of generic drugs. And at the meeting, we

1 presented data showing that up to
2 sixteen-fold differences of the drug showed
3 no dose response. And we have a draft
4 guidance, where actually we ultimately
5 concluded that you cannot show dose response,
6 therefore we would not expect dose response
7 as part of the development program for
8 developing generic drugs.

9 So that is for allergic rhinitis,
10 and that usually includes symptoms of
11 sneezing, itching, rhinorrhea, and
12 congestion. And now if you take just
13 congestion as one entity, I would still
14 probably say the lack of dose response
15 problems may still apply. Thank you.

16 MS. PARKER: I had a question.
17 There was -- this is Ruth Parker. There was
18 -- we heard that there had been 5 billion
19 dose -- over 5 billion dosage units of the
20 oral PE distributed. One question was
21 whether or not that's all single ingredient.
22 I think any of us who ever go to the store

1 and buy anything for cough, cold, stuffy nose
2 et al., know that we have a lot of choices
3 that we face to try to figure out what --
4 what happens even if you understand some
5 pharmacology.

6 So one question I have is whether
7 or not that's all single product -- single
8 ingredient, which I actually think is a good
9 idea, and something that we've talked about
10 at other meetings. But I'm also curious to
11 know whether or not the 10 milligram and the
12 20 milligram exist in combination products,
13 and how many different types of combination
14 products there are that have those various
15 doses included with them.

16 MS. SUYDAM: The number that you
17 quoted does include combination products.
18 And the vast majority of phenylephrine
19 products are in fact in combination. And I
20 can't tell you the exact number of how many
21 there are, but obviously a significant
22 number. And it's a 10-milligram dose. There

1 is no 20-milligram dose -- no 25-milligram --

2 SPEAKER: In any --

3 MS. SUYDAM: No.

4 MS. PARKER: So just to be clear,
5 the vast majority of the product that exist
6 on the market, exist not as a single
7 ingredient, which is really the focus of our
8 meeting -- the single ingredient product. I
9 assume, the vast majority of the compound
10 itself that exist on the market for consumers
11 exist with combination products, and I
12 assume, in various combinations with various
13 products.

14 DR. JOHNSON: Do you want me to
15 clarify? We are not just interested in the
16 single-ingredient products. We are
17 interested in that dose though. So it's the
18 dose of that single ingredient rather than a
19 product that contains only that single
20 ingredient. The combinations are allowed.
21 Does that clarify?

22 I think there might be some

1 confusion because we actually presented the
2 errors data based on the single ingredient
3 products. And that was to begin -- start to
4 limit what is a large database that has many
5 combination products in it.

6 DR. TINETTI: Is the same also true
7 of pseudoephedrine? Is that primarily as a
8 single product -- single ingredient, or is
9 that also primarily as part of a
10 multi-ingredient?

11 MS. SUYDAM: I think the slide will
12 show you that both pseudoephedrine and
13 phenylephrine are primarily in
14 multi-ingredient products. So you'll see
15 that combination -- all adult decongestants,
16 10 percent are single-ingredient, 90 percent
17 are multi-ingredient.

18 DR. TINETTI: But it's 24 percent
19 versus 6 percent. Why that difference? It
20 looks like 6 percent of the -- only 6 percent
21 of the phenylephrine is a single ingredient
22 versus 24 percent of pseudoephedrine. Why

1 the -- four times as much. Why is that?

2 MS. SUYDAM: I really don't know
3 the answer to that, and I don't think anyone
4 else does. We don't have any consumer
5 research on that.

6 MS. PARKER: So this actually means
7 that if you want to go buy this, it's hard to
8 do it. I mean, because most of the products
9 that you are going to see in front of you are
10 a combination rather than a single ingredient
11 for the 10 milligrams. You could find it.

12 MS. SUYDAM: There are many
13 single-ingredient products on the market, but
14 it's the percent of sales -- people tend to
15 buy the combos more than they buy the single
16 ingredient.

17 DR. JOHNSON: I think Dr. Hendeles
18 has -- had probably showed one of the more
19 widely sold and widely marketed products.
20 One of the first products to be reformulated
21 with phenylephrine was the Sudafed product.
22 And the Sudafed PE, not the entire family of

1 Sudafed products, but Sudafed PE is a
2 single-ingredient phenylephrine product.

3 DR. TINETTI: I mean, in previous
4 meetings you've made probably a pretty cogent
5 point that people vote with their dollars and
6 they -- if they think something is going to
7 work, they buy it. And I'm just sort of
8 curious. Would you use that same example
9 here that they are not buying the
10 single-ingredient phenylephrine because they
11 don't perceive it's as effective as the
12 pseudoephedrine? I mean, does that decision
13 work both directions?

14 MS. SUYDAM: I'm not sure that
15 people are -- I think people are buying the
16 product because they are looking for other
17 symptom relief, in addition to the
18 decongestion. And that's why they buy the
19 combo product.

20 And did you want to say something?

21 MR. KUFFNER: When you actually go
22 -- when you look at consumer satisfaction

1 data, the consumer satisfaction data is
2 similar whether it's phenylephrine or
3 pseudoephedrine, both on the
4 single-ingredient products and on the
5 combination-ingredient products.

6 DR. FITZGERALD: So we -- just
7 coming back to this point again -- we saw an
8 eight-fold variation in Cmax for
9 phenylephrine alone. And given that it's
10 mostly sold with -- in combination, have
11 there been any studies by anybody to
12 determine whether those combined products
13 contribute further to variance in the
14 kinetics of phenylephrine or its dynamics?

15 MS. GELOTTE: No, I'm not aware of
16 any studies. The assays and the methods of
17 the studies you've seen today have been done
18 this year.

19 DR. HONSINGER: Just a comment to
20 sort of reconfirm what -- this is Dr.
21 Honsinger, what Dr. Chowdhury just said,
22 having done allergic rhinitis studies and

1 seeing allergic rhinitis patients everyday,
2 patients can claim they are better. They
3 can't claim how much better. And we have
4 tried all sorts of means of identifying with
5 various scales whether you're improved to how
6 much you improve. So it's very difficult to
7 tell dosages, although then you try a patient
8 on a higher dosage and they do do better. So
9 I think clinically we know that some of these
10 things, the higher doses work better, but
11 it's hard to prove it.

12 DR. JOHNSON: If I could just make
13 a couple of clarifications that may help.
14 One of the issues regarding combinations of
15 phenylephrine is that phenylephrine compared
16 to other monograph, the cough, cold
17 ingredients, has a shorter dosing interval.
18 It is only 4 hours, versus the antihistamines
19 and some of the other expectorants -- cough
20 suppressants have a 4- to 6-hour dosing
21 interval. So you saw fewer combinations in
22 general with phenylephrine, because

1 phenylephrine would limit the number of doses
2 and number of times a day that you could
3 actually use the product. And so that may
4 have influenced the marketing of
5 phenylephrine.

6 With regard to the kinetics of the
7 combinations, under the monograph, there were
8 policies set out with regard to what you
9 could combine with what. And I hesitate to
10 use the analogy, but it is a bit of a Chinese
11 menu, one from column A, one from column B is
12 how it was structured because those were the
13 products that were marketed when the
14 monograph was set up. So for product
15 combinations of those ingredients in
16 immediate release dosage forms, you would not
17 need to see kinetic studies.

18 We are starting to see more of them
19 as there are more extended release
20 formulations being reformulated with
21 phenylephrine. And we may know more in
22 future.

1 DR. SHRANK: This is a question for
2 industry. It seems that the two recent and
3 larger trials, the Vienna challenge and the
4 Canada trial, both didn't show any effect for
5 phenylephrine, and their older studies that
6 do. And I just wondered how you reconcile
7 these newer results with the older results,
8 and you thought -- and how you think that
9 these newer trials fit into the picture?

10 MR. DRETCHEN: So the chamber
11 trials, as discussed earlier by the FDA, the
12 chamber trials really are considered to be
13 more of secondary and supportive trials.
14 They are good if they were making
15 determinations of, say, onset of action, or
16 for duration of action. But in terms of
17 looking at efficacy per se, the actual
18 clinical trials are still considered to be
19 the primary source of information.

20 DR. JOHNSON: Would it be all right
21 if Dr. Chowdhury had a comment -- oh sorry,
22 Dr. Lee.

1 MR. LEE: I guess I'd just like to,
2 you know, point out, we know a fair amount,
3 and we've seen a fair amount of chamber
4 studies for allergic rhinitis, single- dose
5 studies. And generally, as you are probably
6 aware, there are other symptoms that are
7 followed in these, nasal itching, sneezing,
8 rhinorrhea as well as nasal congestion. The
9 nasal itching, rhinorrhea and sneezing are
10 more directly related to mediator release,
11 whereas the nasal congestion, in addition to
12 some component from vascular leakage over
13 time, there's an element of information
14 that's present.

15 And in this circumstance, the
16 studies for allergic rhinitis are -- the
17 studies for allergic -- are done for allergic
18 rhinitis. It's not a model that actually is
19 relevant to the common cold indication. In
20 addition, the -- it might be risky to assume
21 that a drug doesn't work based on a negative
22 chamber study showing nasal congestion,

1 particularly when a lot of these drugs are
2 used for treatment of common cold just as
3 much, if not more, than for the treatment of
4 allergic rhinitis.

5 Particularly since -- the other
6 thing too is that very commonly in allergic
7 rhinitis we will have studies that may be
8 negative. We can expect some studies to be a
9 negative with a drug that is actually
10 effective. So again, I just -- I think I
11 want to point out that that when we start to
12 look at or draw conclusions from the chamber
13 study for allergic rhinitis for one symptom,
14 it may be a bit of a far stretch to take that
15 all the way to where we are talking about, no
16 efficacy for a drug, for a different
17 indication, the common cold.

18 DR. TINETTI: Let's have one quick
19 question for the FDA. Are any of the studies
20 that we've talked about today -- are any of
21 them non-sponsored by an industry, or are
22 they all? Do we know?

1 DR. KOENIG: We have some studies
2 that were in the published literature. I
3 can't say where the funding came from to
4 conduct --

5 DR. TINETTI: I mean, just -- I
6 didn't necessarily mean where the funding
7 came from, but who performed them.

8 DR. KOENIG: Oh, well, we have the
9 study by Cohen in 1972 in the literature.
10 And we -- there are also some other published
11 studies in literature -- in the published
12 literature.

13 DR. TINETTI: Any other comments,
14 or can we go on to the questions? Okay.

15 So I think if you all have your
16 questions in front of you. The first
17 question is a discussion question. So I'll
18 just read it and make sure that we all
19 understand what we are being asked before we
20 start on the discussion.

21 So the question read, the many
22 studies discussed today in which the efficacy

1 of oral phenylephrine hydrochloride as a
2 nasal decongestant was assessed differ in
3 many ways -- include in terms of patient
4 inclusion criteria et cetera, the congestion
5 model, whether it's naturally occurring,
6 induced by exposure to pollen, in an
7 environmental exposure unit, endpoints
8 objective, reduction in nasal airway
9 resistance, and subjective improvement in
10 symptoms, and dose 25 versus 10 milligrams,
11 dosing interval, and endpoint assessment
12 interval.

13 And also the studies have been
14 considered in several different groupings.
15 Studies evaluated by the advisory panel --
16 initial advisory panel, discussed in the
17 ANPR, and the two meta-analyses. So the
18 agency would like us to discuss which aspects
19 of the data, if any, that it finds supportive
20 of the effectiveness of phenylephrine for the
21 symptomatic treatment of nasal congestion.

22 I guess one question I would have,

1 are you asking us specifically -- data that
2 presently exists that support the
3 effectiveness, or are you asking what data we
4 would like -- we think is most compelling to
5 -- if we were going to assess effectiveness?

6 DR. JOHNSON: The current data of
7 what you've already heard.

8 DR. TINETTI: Okay.

9 DR. JOHNSON: There are questions
10 later that address what you may like to see.

11 DR. TINETTI: Okay. So this is not
12 a voting question, this is just a discussion
13 question. So any discussion on that point or
14 -- so the question we are asked to discuss,
15 which aspects of the data we've heard today,
16 if any, support the effectiveness of
17 phenylephrine for symptomatic treatment.

18 DR. D'AGOSTINO: I'd like to --
19 Ralph D'Agostino speaking. I'd like to just
20 remind the advisory committee as we review
21 this material that the studies we have before
22 us that have been reviewed and the studies

1 that went into the previous deliberations
2 were basically considered state of the art at
3 that time.

4 I can remember reading the Federal
5 Register where it said, you need to have
6 objective measures, and you need to do
7 crossover designs. We've dropped the
8 crossover designs a lot earlier than we did
9 the objective measures. So in reviewing
10 these, I think we have to keep that in mind.
11 And also in reviewing these, that no one at
12 that time -- and I was involved with some of
13 these different panels -- no one at that time
14 was talking about the things we talk about
15 today that do you have a generalizable study,
16 do you -- have you covered all the age group,
17 have you covered the genders, have you
18 covered the races.

19 So there was a very narrow -- could
20 you pull together a group of individuals, and
21 then a crossover design and show an
22 improvement in relief. And we have before us

1 a number of studies that do that.

2 I think the positive studies,
3 especially the ones that have active controls
4 involved in them, the results are there. We
5 may ask the question, should we do something
6 better today, or would we do something better
7 today, and whom should we advise. That's a
8 different question. But based on the data
9 and based on the science and what have you,
10 which I think was quite solid, but very
11 narrow, we do have seven studies. I believe
12 the number is -- that do show significant
13 improvements in the particular variables of
14 interest, both the objective and subjective
15 measures.

16 DR. FOLLMANN: Yeah. So I guess
17 we'll comment upon the question first, and
18 then take the vote. So it's true that there
19 are several studies here which show a benefit
20 of 10 milligrams. And it could be that, you
21 know, this is somewhat influenced by the
22 Elizabeth studies, and it could be that the

1 technicians there just know how to get a more
2 reliable measurement.

3 To comment about the meta-analyses,
4 I thought that they came up with a kind of
5 overall similar conclusions, that they're
6 sort of right on the boundary of a PO 0.05.
7 They use different methods. They use
8 different endpoints and so on, and yet at the
9 end of the day, if you look at the
10 meta-analyses, you know, it's a little murky
11 for me, I guess.

12 You can always pick studies that
13 show benefit, and you can always, you know,
14 and you can also -- always pick studies that
15 don't show anything. And the problem I have
16 is I don't really know which ones to pick.
17 And so I would tend to look at the
18 meta-analysis -- the totality of the evidence
19 more, and for me that's a bit murky.

20 I think someone -- I think it was
21 Bob Temple gave -- was quoted here earlier,
22 and he said, what good is meta-analysis for.

1 And he didn't think much of it, basically.
2 You tried it out when you know what the
3 answer is. And I think meta-analysis for me
4 in this case is more to generate hypothesis.
5 I don't really see it as settling an efficacy
6 question here.

7 So all in all if I had to really
8 bet whether the milligram work, I would say
9 it probably does. But I don't really know
10 based on the studies I've seen here today. I
11 guess another point I would make -- my
12 comments have been focused mostly on the NAR,
13 the objective measurement, and I think it's
14 even murkier for relief of clinical symptoms.
15 And if that's an important thing that we
16 should rule on, I think the evidence is
17 weaker for that.

18 DR. HONSINGER: We do have
19 pseudoephedrine as an effective drug. And
20 yet very few of the studies that we have
21 seen, very little evidence has made a
22 comparison between a drug that we think is

1 effective and have better evidence for than
2 this drug. So I think the one thing we need
3 to do is we need to look at that, and whether
4 a higher dose of this would be beneficial,
5 particularly in the light of pseudoephedrine
6 being converted to methamphetamine and those
7 being put behind the counter. Could a higher
8 dose replace pseudoephedrine we wouldn't need
9 them behind the counter.

10 DR. FOLLMANN: I think that the
11 meta-analysis is probably a very dangerous
12 thing to look at. Some of these studies --
13 we point out the negative studies, had an
14 active control, and the active control didn't
15 show superiority to the placebo. I mean,
16 that to me is a failed study. It doesn't
17 have assay sensitivity; to somehow or other
18 add it to a meta-analysis is to misjudge, I
19 think, what a meta-analysis should consist
20 of.

21 We have a lot of fields where -- a
22 lot of studies where you do have to show

1 assay sensitivity before you can even start
2 talking about the effectiveness of the
3 particular drug you are looking at, and the
4 meta-analysis just ignores all of that. And
5 there were a lot of hindsight statements by
6 presenters in terms of why the studies may
7 differ and so forth. But I think you need to
8 look at studies one at a time, make judgments
9 on them, and then say what you can do in
10 terms of synthesizing them.

11 I think the meta-analysis works
12 probably quite nicely for safety. We have
13 small bits of study; we have small bits of
14 information per study. But with the
15 efficacy, I think we might not be -- I think
16 we should not spend too much time with the
17 meta-analysis, but look at the individual
18 studies and judge them on their merits.

19 DR. TINETTI: So to summarize the
20 bio- statisticians, the individual studies
21 are best, the meta- analysis is worthless, or
22 the individual studies are worthless -- I

1 mean, okay. Thank you. That's my --
2 summarized bio-statistics.

3 DR. FOLLMANN: I don't think we are
4 contradicting each other in terms of what we
5 are saying. And if you -- you can do a
6 meta-analysis and you can say it's marginal,
7 then I'm -- what I'm adding to that is that
8 you can understand why it might be marginal.
9 I don't think we are contradicting each other
10 at all.

11 DR. TINETTI: Any other comments on
12 the -- this is just a discussion question.
13 This is not a voting question.

14 I guess to summarize the discussion
15 is that the individual studies show some
16 suggestion of the benefit to the 10
17 milligrams, although obviously they are not
18 100 percent consistent. The meta-analyses
19 seem to be right on the cusp. And overall,
20 the -- what we know from studies today is
21 that it's murky, that we don't really know
22 from the studies that have been done to date,

1 whether the 10 milligrams is effective;
2 probably it is. And the data are murkier for
3 the symptoms than they are for the nasal
4 airway resistance.

5 DR. NELSON: Could I make --
6 Nelson. Could I make a comment? I would
7 differ with your summation a little bit, and
8 that is, I think there are a significant
9 number -- four to seven -- I'm losing track
10 now -- that show a benefit at 10 milligrams.
11 There are some studies that didn't. But
12 we've heard from people who are much more
13 experienced than I am, that in fact a lot of
14 these studies are negative just by pure, I
15 don't know why, all these allergic rhinitis
16 -- so I wouldn't be as soft as you were with
17 your comment about -- I think you used the
18 term "suggest." I would say that our studies
19 had demonstrated --

20 DR. TINETTI: Well, if you look at
21 the FDA, I think it was half for positive and
22 half for negative.

1 DR. NELSON: Yeah. Well -- and
2 that's a lot of positive studies.

3 DR. TINETTI: And a lot of
4 negative. Fifty-fifty. I think 50-50 -- I
5 mean, basically the data -- the small studies
6 that we have, 50 percent were positive, 50
7 percent were negative. That is the data that
8 we have in front of us.

9 DR. D'AGOSTINO: Ralph D'Agostino.
10 I think some of the studies that were
11 positive were basically because they were
12 done in centers and single centers with very
13 well-trained technicians and investigators
14 and so forth. And I think the -- what I'm
15 again saying is, I think the effect is there.
16 They are certainly positive. One can ask the
17 real question about generalizability and all
18 this. But those studies are positive. And
19 to say they are not positive is just
20 incorrect. To say how you take that
21 information and generalize it, I think is
22 really a serious issue.

1 MR. LEE: I'm Charlie Lee again
2 from Pulmonary and Allergy Products. Again,
3 I just want to emphasize that a negative
4 study is not proof that a drug doesn't work.
5 Again I guess, allergic rhinitis itself being
6 the poster child of a disease where you can
7 expect to have negative studies. So -- and
8 in fact, the fact that some of these studies
9 show evidence of efficacy at the sample sizes
10 that they were done is actually amazing.

11 So again, I'd be little careful as
12 far as assuming that -- or concluding that
13 the -- a negative study provides evidence
14 that the drug is not effective.

15 DR. TINETTI: No, I wasn't assuming
16 that. I'm just saying there were seven
17 positive and seven negative.

18 DR. D'AGOSTINO: That's what -- and
19 I was trying to -- I think you can discount
20 some of those negative studies just on the
21 nature of what happened and so forth. So the
22 tally is unfortunate.

1 DR. TINETTI: Yeah. But you could
2 -- I'm sure you could do that for the
3 positive as well. I think what we have --
4 the data we have --

5 DR. D'AGOSTINO: No, no, no, I
6 don't agree. I mean, there's a methodology.
7 When you have a study -- when you have a
8 condition that has this wide variability, the
9 idea of putting an active control is done.
10 So you can say, well, in this setting, I
11 actually did see something, I have a drug
12 that I'm thoroughly convinced is useful. It
13 beats out the placebo. Now I can go and
14 start looking at my drug.

15 If you look at the studies where
16 the active control didn't show any effect,
17 you can discount them. I think you have a
18 much harder time trying to discount the
19 studies that show effectiveness. I don't see
20 any of these studies that you say, well,
21 would show effectiveness by random chance.

22 DR. TINETTI: Parker.

1 MS. PARKER: Ruth Parker. I just
2 want to step back for a minute and say, the
3 cold is common, and the cold is
4 self-limiting, the common cold, and absent it
5 being something other than erroneous
6 diagnosis, which is why somebody would go to
7 the drug store or a pharmacy or a grocery
8 store, or wherever they go to buy a product
9 for it, it really is a symptom, really, kind
10 of feel a little better without doing any
11 harm.

12 You know, you framed at the very
13 beginning the monograph indication for the
14 decongestant. And I think one of the
15 interesting things about this is looking at
16 the objective outcome of measuring resistance
17 versus the person who goes and buys a product
18 and says, is my nose a little less stuffy, do
19 I feel like I can get through the day a
20 little less better than I do, did I spend my
21 money wisely, was this a good thing to do or
22 not if it isn't going to hurt me, am I

1 feeling a little better on the other hand,
2 even though this doesn't have a hard clinical
3 outcome on the other side in terms -- or if
4 something serious like a morbidity or a
5 mortality, certainly.

6 And so one of the things that's
7 kind of interesting to me is I think -- and
8 one of the FDA presenters talked about this
9 -- this endpoint of scoring of whether or not
10 your nose is more congested or stuffy, to me
11 actually makes good sense. It's harder,
12 because it's subjective, and it's harder to
13 get that. And you know, we both sort of have
14 a cold here, but we -- I don't really know
15 how we'd both score and whether or not that
16 even really matters. And it really is
17 subjective. We'd probably score differently
18 on the machine, but I'm not sure how much
19 that really matters at the other -- on the
20 other side of it.

21 I think one of the things that I
22 encourage is this temporary relief. I like

1 those words. It's temporary, if it works.
2 It isn't going to work but for a little
3 while. It's relief, it's not a cure.
4 There's nothing about this that changes the
5 pathophysiology. It's not linked to a
6 chronic condition and a health outcome on the
7 other side per se. So you know, in looking
8 at hardcore things and what you are
9 measuring, even though it makes it a little
10 harder, I like this idea of whether or not at
11 the end of the day I feel a little better.

12 So I just kind of from a practical
13 sense -- standpoint, want to kind of throw
14 that out there, is something that I think --
15 is what, you know, buying something for a
16 stuffy nose is probably about.

17 DR. TINETTI: Marie.

18 DR. GRIFFIN: I was just going to
19 say I think the seven positives and seven
20 negatives are different if you show that the
21 placebo was better in some of them, where we
22 never do. So that -- I think that's a little

1 bit different than sort of just saying well,
2 half of them are positive and half are
3 negative, because half are positive and the
4 other half are unable to show an effect.

5 And I think in a -- because there
6 is a lot of measurement error that biases
7 studies towards the null. So I think for the
8 NAR, it's kind of convincing. I think for
9 the symptoms, we really don't have much data
10 for the things that we would really like to
11 know.

12 DR. TINETTI: Hoffman.

13 MS. HOFFMAN: Just in terms again
14 of generalizability, back to this charge to
15 the panel, effectiveness means a reasonable
16 expectation that in a significant proportion
17 of the target population, the pharmacological
18 effect of the drug when used under adequate
19 directions for use and warnings against
20 unsafe use will provide clinically
21 significant relief.

22 And I guess the significant

1 proportion of the target population -- I just
2 really, you know, we are talking 5 billion
3 dosage units with trials done on
4 approximately 100 patients or 100 people.
5 And I don't see how we can, you know,
6 generalize to a significant proportion of the
7 target population, 5 billion units, from
8 studies that were done 40 years ago on 100
9 people. And with 50 percent of those
10 results, you know, being negative and 50
11 percent being positive, I find that very
12 disconcerting for us to have to vote on that.

13 DR. D'AGOSTINO: I want to comment.
14 What Ruth had said is very profound, and that
15 what you've said summarized the last 30 years
16 in terms of how we should look at these
17 studies. When the panels were looking at
18 these studies, they were told that the
19 appropriate effectiveness measure had to be
20 some objective measure, and they were even
21 told that there had to be crossover, and the
22 field has moved away exactly as you described